

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

Schedule Title: Financial And Business Solutions  
FSC Group: 520  
Contract Number: GS-23F- 0014X

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at [fss.gsa.gov](http://fss.gsa.gov).

Contract Period: November 18,2010 through November 18,2014  
Contractor Name: *Value Recovery Holding, LLC*  
Address: 919 Old Henderson Road Columbus OH 43220  
Phone Number: 614-324-5959  
Fax Number: 614-324-5950  
Web site: [valuerecoveryholding.com](http://valuerecoveryholding.com)  
Contact for contract administration: Robert B. Herington

Business size: small

Prices Shown Herein are Net (discount deducted)

Date: September 26, 2011

CUSTOMER INFORMATION PAGE

1a. 520-4 *Debt Collection*; 520-5 *Loan Servicing & Asset Management*; 520-13 *Complementary Financial Management Services*.

1b. Pricing for 520-4

Debt Collection	<b>40% JDCs</b> 30% Archived Debt <b>21% New          Debt</b>
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Pricing for 520-5 & 520-13

Service Level	GSA Rate
Senior Advisor	\$266.58
Senior Manager	\$ 198.79
Project Manager	\$ 159.65
Senior Professional	\$ 149.35
Consultant	\$138.23
Junior Professional	\$ 99.91
Data Programmer	\$ 110.21
Para-Professional	\$ 76.22
Data Processing	\$ 71.07
Clerical Personnel	\$ 45.32

1c. See page 4 below.

2. Maximum order: \$1,000,000.
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Domestic and overseas
5. Point(s) of production (city, county, and state or foreign country): Columbus, Franklin, Ohio.
6. Discount from list prices or statement of net price: *Not applicable*

7. Quantity discounts: **0.5%** on orders greater than \$500,000.
8. Prompt payment terms: *Not applicable*.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. No.
10. Foreign items: Not applicable.
- 11a. Time of delivery: *to be negotiated at the task order level*.
- 11b. Expedited delivery: Items available for expedited delivery are noted in this price list.
- 11c. Overnight and 2-day delivery: Not applicable.
- 11d. Urgent requirements: See contract clause I-FSS-14-B. Agencies can contact the contact for contract administration to obtain faster delivery.
12. F.O.B. point(s): *Destination*.
- 13a. Ordering address(es): *919 Old Henderson Road Columbus OH 43220*.
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. Payment address: *919 Old Henderson Road Columbus OH 43220*.
15. Warranty provision: Not applicable
16. Export packing charges: Not applicable.
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). *Not applicable*.
18. Terms and conditions of rental maintenance, and repair – Not applicable.
19. Terms and conditions of installation – Not applicable.
20. Terms and conditions of repair parts – Not applicable.
- 20a. Terms and conditions for any other services – Not applicable.
21. List of service and distribution points – Not applicable
22. List of participating dealers –*Not applicable*.
23. Preventative maintenance – Not applicable.
- 24a. Special attributes such as environmental attributes: Not applicable.
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number: 158778311.
26. Notification regarding registration in Central Contractor Registration (CCR) database: *Registered, and Registration valid until 09/02/12*

**LABOR CATEGORY DESCRIPTIONS: (for 1c. above)**

*Senior Advisor*

*Will be a subject matter expert brought in as a special consultant for various project. The areas of responsibility will include technical expertise and assistance to the staff, interfacing with the client as needed.*

*Minimum Qualifications will include:*

- *Previous experience as a Partner/Principal/Senior Executive, preferably with technology firm, bank or financial services institution.*
- *Has an expertise and is a subject matter expert in an area needed to fulfill client obligations*
- *Previous Government contracting experience desired, including: program design and program management, asset valuation, financial reporting and performance design and management, financial policy formulation and financial management activities.*
- *Responsible for quality of the work product.*
- *Strong written and oral communication skills*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *A minimum of 12 years experience in Management or area of expertise.*
- *Master's degree strongly preferred.*

### **Senior Manager**

*Responsible for overall management of the staff. The areas of responsibility will include providing supervision, management and technical assistance to the staff, interfacing with the Government Oversight Manager and ensuring compliance with instructions from the Government for each contract, the terms of the Agreement and the Government Policies and Procedures.*

*Minimum Qualifications will include:*

- *Previous experience as a Partner/Principal/Senior Executive, preferably with a bank or financial services institution. Responsible for determining program design and strategy to meet long-term objectives.*
- *Previous Government contracting experience desired, including: program design and program management, asset valuation, financial reporting and performance design and management, financial policy formulation and financial management activities.*
- *Responsible for quality of the work product.*
- *Strong written and oral communication skills*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *A minimum of 10 years experience in Senior Management.*
- *Bachelor's degree required, Master's degree strongly preferred.*

### **Project Manager**

*Responsible for the day to day direction and control of large or complex projects. The Project Manager develops the overall project work plan and monitors the execution of the project against the work plan. The Project Manager provides technical and functional guidance to the project teams, monitors the progress of task and deliverables, track and reports project status to program management and ensures that all critical project issues are addressed.*

*Minimum Qualifications will include:*

- *Previous experience managing multiple large, complex projects simultaneously, preferably in the energy industry.*
- *Previous Government experience with financial systems, financial reporting, program design and program management, asset valuation, financial performance design, financial policy formulation and financial management activities.*
- *Responsible for quality of work product.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Minimum of 5-7 years experience*
- *PMP certification preferred, 5 years project management experience required*
- *Bachelor's degree required, Master's degree strongly preferred.*

### **Senior Professional**

*Responsible for the implementation of the Senior Manager plans and directives to ensure compliance with the Agreement or Contract. The areas of responsibility will include providing supervision, management and technical assistance to the staff, interfacing with the Government Oversight Manager and ensuring compliance with instructions from the Government Oversight Manager, for each contract, the terms of the Agreement and the Government Policies and Procedures.*

*Minimum Qualifications will include:*

- *Previous Government experience with financial systems, financial reporting, program design and program management, asset valuation, financial performance measurements, financial modeling , financial policy formulation and financial management activities.*
- *Experience with financial systems, financial management, analysis, reports and related activities.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Ability to design direct and review the work of staff members.*
- *Experience in overall budgeting, staff scheduling, on-site supervision and review of all work products of staff members*
- *Minimum of 5-7 years experience*
- *Bachelor's degree required, Master's degree or advanced degree strongly preferred.*

### **Consultant**

*Shall assist in the execution of strategies and plans set forth by senior management. The areas of responsibility include assisting Senior Professional in day to day activities and supplying assistance and technical expertise to the staff. As well as interfacing with the client and providing needed reporting and other tasks on an as needed basis.*

*Minimum Qualifications will include:*

- *Previous experience, including: financial reporting, analysis and modeling, general business or consulting experience. Experience working on large complex projects.*
- *Experience working with grant, loan or other company or project level investment programs.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Minimum of 4 years work experience in related areas*
- *Bachelor's degree required or equivalent work experience (1.5 yrs experience per year of education), Master's degree preferred.*

### **Junior Professional**

*Shall assist in the overall management of the staff and execution of strategies and plans set forth by senior management. The areas of responsibility include assisting Senior Professional in day to day activities and supplying assistance and technical expertise to the staff.*

*Minimum Qualifications will include:*

- *Previous Government or equivalent experience desired, including: financial reporting, analysis and modeling. Experience working on multiple large complex projects simultaneously.*
- *Experience working with grant, loan or other company or project level investment programs.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Minimum of 3-5 years work experience in related areas*
- *Bachelor's degree required, Master's degree preferred.*

### **Data Programmer**

*Responsibilities include executing data processing related tasks in an operational/project oriented environment. Performing, programming, managing and coordinating a variety of management information system tasks, including hands on resolution, data system design, testing and implementation, and data integrity improvement programs. Should be experienced interacting with other programmers and systems-related personnel.*

*Minimum Qualifications will include:*

- *Experience in programming software of interfaces, data control and reconciliation.*
- *Experience in ad hoc report preparation, including spreadsheet reporting.*
- *Experience with MS Office, Project, Access, SAP, network environments and other hardware peripherals.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Strong written and oral communication skills.*
- *3 years work experience required.*
- *Bachelor's degree or equivalent work experience required.*

### **Para-Professional**

*Shall assist in the overall execution of strategies and plans set forth by senior management. The areas of responsibility include assisting senior staff in day to day activities and supplying assistance and technical expertise to the staff as required.*

*Minimum Qualifications will include:*

- *Previous Government or equivalent experience desired, including: financial reporting, analysis and modeling. Experience working on multiple large complex projects simultaneously.*
- *Experience working with grant, loan or other company or project level investment programs.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Minimum of 3 years works experience in related areas.*
- *Bachelor's degree preferred, or equivalent work experience.*

### **Data Processing**

*Shall assist in the overall execution of strategies and plans set forth by senior management. The areas of responsibility include assisting staff in day to day activities and supplying assistance and technical expertise to the staff as required.*

*Minimum Qualifications will include:*

- *Previous experience desired, including: financial reporting, analysis. Experience working on multiple large complex projects simultaneously.*
- *Experience working with grant, loan or other company or project level investment programs.*
- *Strong written and oral communication skills.*
- *Ability to deal effectively and communicate with individuals at all levels.*
- *Minimum of 1-3 years works experience in related areas.*
- *Bachelor's degree required*

### **Clerical Personnel**

*Responsible for providing clerical and administrative support. Maintain a close relationship to the day-to-day activities of the supervisor and staff. Performs varied clerical and administrative duties requiring knowledge of office routines and understanding of organization and procedures related to the work of the office.*

*Minimum Qualifications will include:*

- *Ability to deal effectively and communicate with individuals at all levels.*
- *Demonstrated ability to accurately follow oral and/or written instructions.*
- *Demonstrated skill in preparation of routine reports and forms.*
- *Capable of learning technical and financial terminology to properly classify materials.*
- *Demonstrated skill in use of standard office equipment, i.e. copier, fax, etc.*

- *Demonstrated skill in the operation of a personnel computer including use of software such as MS Office.*
- *Minimum 1-3 years work experience.*
- *Bachelors degree preferred, or equivalent work experience.*

**ADDITIONAL INFORMATION:**

1. Our company does not have any customers with the same or comparable services proposed under the Financial and Business Solutions (FABS) Schedule that have better pricing than those offered FABS.
2. We confirm that the individuals performing services under this GSA contract meet the requirements set forth for their specified services.
3. Any travel required in the performance of services will comply with the Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all travel. We cannot use GSA city pair contracts. We shall not add the Industrial Funding Fee onto travel costs as stipulated in Clause C-FSS-370 CONTRACTOR TASKS/SPECIAL REQUIREMENTS (NOV 2001).
4. Annual Price Escalation will be based on Clause I-FSS-969-(b)(2) Economic Price Adjustment Multiple Award Schedule (Jan 2002), for the following labor categories: (Senior Manager, Project Manager, Senior Professional, Junior Professional, Data Programmer, Para Professional, Data Processing, Clerical Personnel. Value Recovery will use the agreed upon index, "U.S. Department of Labor, Bureau of Labor Statistics, Compensation (Not Seasonally Adjusted) Employment Cost Index for Total Compensation for Private Industry Workers, Professional and Business Services" (BLS Index Number CIU201540A000000A (B,I), as the basis for periodic economic price adjustments submitted in accordance in regulation I-FSS-969(b)(2). Annual escalation shall not apply to the following service categories: Judgements, Deficiencies, Chargeoffs, Archived Debt and New Debt.
5. No, Other Direct Costs are being proposed, and Value Recovery Holding further understands that future Other Direct Costs would have to be procured using the appropriate acquisition regulations or addressed through a contract modification.
6. Government and Value Recovery Holding have agreed not to exclude any items from the proposal.
7. All commercial business practices have been fully disclosed and are current, accurate and complete as of the conclusion of negotiations.
8. Value Recovery Holding has an adequate and auditable recording system capable of fully supporting the type of invoices needed in our company's contract pricing structure as well as the submission of the IFF.